

SIS Partners with iCatalyst to Expand Construction ERP Offering in Australia

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SIS, LLC has appointed iCatalyst Pty Ltd as its official partner in Australia, marking a strategic expansion of its construction-focused ERP solutions into the local market.

The agreement enables iCatalyst, a Microsoft Solutions Partner, to sell, implement and support SIS's suite of products, including its Construct 365 platform, for organisations operating on Microsoft Dynamics 365. The partnership targets construction and other complex project-based industries seeking more tailored solutions for managing cost, billing and compliance.

SIS brings more than 25 years of experience delivering ERP implementations across the Americas, EMEA and the UK. Its solutions are designed to address sector-specific requirements often not covered by standard Dynamics 365 functionality, particularly in project-heavy environments.

Mark Kershteyn, Partner at SIS, said:

"Our solutions are purpose-built for project-based organizations, including construction, engineering and professional services firms. As one of the leading Microsoft Business Applications partners in Australia, we recognized that iCatalyst has the experience and capability to represent our brand in the Australian market. Partnering with iCatalyst allows us to bring our expertise to the Australian market through a local partner committed to delivering quality outcomes for their customers."

The move reflects growing demand across Australia for systems that can better support complex project delivery, particularly in areas such as project costing, financial control and regulatory compliance.

Justin Martin, Director at iCatalyst, said the partnership followed extensive evaluation of available

solutions:

“We have a number of customers and prospects in these sectors across the country. To meet their unique requirements around project cost management, we knew we needed a key partner with a proven track record specifically in the construction sector – be it civil, head contractors and/or specialized contractors.

This is a unique partnership enabling iCatalyst to address the construction and other complex projects-based industries in Australia with a highly reputable, proven and market leading solution built within the Dynamics 365 ERP platform. SIS is the only Microsoft partner 100% dedicated to the construction and project-based industries.”

As part of the agreement, both organisations will work together to localise the solution for the Australian market, ensuring alignment with local reporting standards, compliance requirements and industry terminology.

The partnership strengthens SIS’s international footprint while giving Australian project-based organisations access to more specialised ERP capabilities tailored to the realities of construction delivery.