

Contollo Group Further Expands Project and Cost Management Expertise with Acquisition of KAM Project Consultants

April 14, 2025



Contollo Group (Contollo), a rapidly expanding built environment consultancy, today announced its fifth strategic acquisition in just over a year with the addition of KAM Project Consultants. This acquisition follows Contollo's recent purchases of Abacus, MBA, TACE, and ESP, significantly bolstering its project and cost management capabilities.

Backed by private equity firm NorthEdge, Contollo now encompasses a team of over 230 professionals operating across 19 locations, including its newly established presence in Frankfurt, Germany.

Founded in 2013 by Kevin Sims and Mike Wilcock, KAM Project Consultants has established a strong reputation within the industrial and logistics sector, providing expert project and cost management services from its six UK offices and German base. This acquisition strategically strengthens Contollo's core project and cost management offering, complementing its initial acquisition, Abacus.

Ruth Percival, CEO of Contollo Group, commented on the acquisition: "KAM is an excellent addition to the Contollo Group. Their significant scale in project and cost management substantially enhances our offering, particularly within the high-growth industrial and logistics sector. KAM's strong focus on sustainability also aligns perfectly with our mission to deliver ultra-low carbon, cost-effective solutions for the built environment. 2025 has already been a pivotal year for Contollo, and as we integrate our teams, our focus remains on providing smart, innovative solutions to our clients and identifying synergistic partners for future expansion. Our growing capabilities and sector expertise position us to deliver increasing value across the built environment."

Scott Price, Managing Director of KAM, stated: “We have been in discussions with Contollo for some time and have been consistently impressed by their operational approach and delivery of results. KAM is ready for its next phase of growth, and it was crucial for us to partner with a people-oriented organization. We are confident that Contollo is the respectful and growth-focused partner we were seeking. This acquisition presents exciting opportunities for our clients, our business, and our team.”

Contollo continues to execute its strategy of acquiring high-performing UK businesses, solidifying its position as a leading consultancy in the built environment sector.

Advisors for the transaction included Langtons (finance advisory), Alvarez & Marsal Manchester (corporate finance and project management), Cowgills (financial and tax due diligence), and Mills & Reeve (legal) for Contollo. KAM was advised by Clearwater and Gardiner Leader.

About KAM Project Consultants:

KAM Project Consultants is an independent consultancy specializing in project management and construction cost consulting within the industrial sector and, more recently, real estate. With over five decades of collective industry expertise, the KAM team has a proven track record of delivering over 65 million square feet of major industrial developments, including manufacturing projects and complex fit-outs involving automation and cold storage. Their professionals offer a unique dual perspective, having worked extensively with both developers and customers, providing a comprehensive understanding of modern industrial facilities. Committed to excellence, all team members hold or are pursuing chartered status. KAM combines deep sector knowledge with agile, client-focused solutions, tailoring strategies to the specific needs of developers and customers through their Key Account Management (KAM) approach, operating from an “inside-out” perspective to align with operational demands and drive efficiency and value. KAM’s vision is to deliver Best in Class services, reinforcing its position as a trusted partner in the distribution and logistics market.

About NorthEdge:

NorthEdge is a lower mid-market private equity firm based in Manchester, built by its senior team and supported by a global blue-chip investor base. The firm manages £900m of Assets Under Management across four regionally focused funds. With a presence across the North and Midlands, the NorthEdge team has a 25-year track record of investing in businesses with ambitious management teams and significant growth potential. NorthEdge seeks to partner with like-minded businesses and management teams with real ambition and the potential to shape global markets from the UK regions, focusing on investments in the Technology, Healthcare, and Business Services sectors.