

# CONINCO and HANLIM (Korea) sign strategic cooperation agreement

July 19, 2024



**CONINCO, a Vietnamese construction supervision company, and HANLIM Group (Korea), a prominent construction and architectural firm, announced a strategic cooperative partnership this month. The agreement was formalized during a signing ceremony held at CONINCO headquarters on July 16, 2024.**

The partnership aims to leverage the strengths of both companies and create new opportunities in consulting services for projects in Vietnam and beyond.

## High-Level Attendance

The signing ceremony featured distinguished representatives from both parties. HANLIM was represented by Mr. Park Jin Sun, Chairman of HANLIM Group Korea, Mr. Yoo Kyung Kwon, Director of HANLIM Vietnam Company, and Ms. Nguyen Thuy Anh, Senior Architect.

CONINCO's delegation included Mr. Phan Ngoc Cuong, Member of the Board of Directors and General Director, Mr. Nguyen Manh Tuan, Member of the Board of Directors and Deputy General Director, and other senior management personnel.

## Building a Strong Foundation

In a collaborative atmosphere, Mr. Phan Ngoc Cuong and Mr. Park Jin Sun expressed their satisfaction with the agreement, emphasizing the importance of the partnership.

The ceremony involved discussions on goals, development directions, and specific actions for collaboration. These discussions ensured a comprehensive and effective partnership aligned with both companies' strategic goals.

### **Areas of Cooperation**

The Memorandum of Understanding outlines cooperation in various areas, including:

- Design Consulting
- Supervision Consulting
- Project Management Consulting

These services will be provided for civil and industrial construction projects throughout Vietnam and potentially other countries.

### **Mutual Benefits**

This strategic alliance is expected to significantly benefit both parties by:

- Enhancing the capabilities and competitiveness of CONINCO and HANLIM
- Providing valuable consulting services for Korean investors in Vietnam

### **Looking Forward**

General Director Phan Ngoc Cuong expressed his gratitude to Mr. Park Jin Sun for choosing CONINCO as a local partner for future projects. He emphasized that the signing ceremony establishes a firm foundation for a long-term collaborative future. This partnership aims to contribute positively to the development of the construction industry in Vietnam and other countries.

Both companies expressed their commitment to actively exchanging information, fostering collaboration, and expanding their market reach. The success of this partnership will strengthen the relationship between CONINCO and HANLIM, further solidifying CONINCO's reputation as a reliable partner for international companies.